

### Board of Trustees Meeting Virtual, Via Zoom

Wednesday, May 13, 2020

Study Session: CANCELED Regular Meeting: 4:00-5:10 p.m.

### **Regular Meeting Agenda**

4:00	Call to Order, Introductions	
	Adoption of Agenda	
	Approval of the Regular Meeting Minutes of	Tab 1
4:05	President's Report	
	<ul> <li>All-Washington Academic Award Winners</li> <li>Jenna Berglund</li> </ul>	
	<ul><li> Michael Keiser</li><li> COVID-19 Update</li></ul>	
	CARES Act Information	
	<ul><li>Budget Resolution Request</li><li>Miscellaneous</li></ul>	
4:20	College Reports or Highlights	
	• FY 2019-20 3 <sup>rd</sup> Quarter Budget ReportLisa Wolcott	Tab 2
	Marketing Update	Tab 3
	Equity Core Theme Update	Tab 4
4:50	Chair's Report	
4:55	Board Reports and/or Remarks	
5:00	Public Comments	
5:05	New Business	
	<ul> <li>Approval of Resolution 20-05-99, Extension of 2019-20</li></ul>	Tab 5
5:10	Adjournment	





### Board of Trustees Regular Meeting Rotunda, Building 3

Wednesday, March 11, 2020

Study Session: Canceled Regular Meeting: 4:00-6:25 p.m.

### Minutes

**Call to Order:** Chair Martinez called the Board of Trustees Regular Meeting for Clover Park Technical College (CPTC) to order on March 11, 2020, at 4:00 p.m.

#### **Board of Trustees Present:**

Mark Martinez, Chair Eli Taylor
Carol Mitchell Wayne Withrow
Lua Pritchard

College President: Dr. Joyce Loveday

Excused Absences: Justin Kjolseth, Assistant Attorney General

#### **Other Attendees:**

John Kaniss, Dir., Facilities Svcs. Larry Clark, VP, Finance & Admin. Kevin Kildun, Advisor/Counselor Dr. Tawny Dotson, VP, Strategic Devel. Dr. Claire Korschinowski, Dean Mabel Edmonds, VP, Instruction Christian Kroiss, Mgr., Security Scott Latiolais, VP, Student Success Richard Barton, HVAC Inst. Dr. Brian Lee, ctcLink Proj. Mgr. Ken Meerdink, Comp. Prog. Inst. Lisa Beach, Dir., Compliance Dwight McGhee, HVAC Inst. Marshall Collins, Prof. Pilot Inst. Suzanne Cooke, Accounting Inst. John Moyer, Graphics Tech. Inst. Kristin Copeland, Comm./English Inst. Jenna Pollock, Assoc. Dean Cristeen Crouchet, Dir., Workforce Devel. Hannah Precour, Dental Asst. Inst. Lucy Dorum, Accounting Inst. Brandon Rogers, Assoc. Dean Dionna Faherty, English Inst. Jaya Rose, Interior Design Inst. Sandy Frederick, Cosmetology Inst. Melissa Siedlicki, Esthetic Sci. Inst. Michael Gilmore, Nondestructive Testing Inst. Kathryn Smith, Env. Sci. & Tech. Inst. Curtis Guttromson, AMT Inst. Cherie Steele, Exec. Asst. to the President Michelle Hillesland, Dean Roberta Wirth, Dental Asst. Inst. Pamela Jeter, Dir., IT Lisa Wolcott, Dir., Budget/Finance

### Adoption of the Agenda MOTION:

Motion to adopt the agenda, as presented, was made by Trustee Pritchard and seconded by Trustee Withrow.

#### **MOTION:**

Amended Motion to amend the agenda to increase the length of the Executive Session by 15 minutes for discussion of potential litigation with the College's legal counsel was made by Trustee Taylor and seconded by Trustee Pritchard. Motion was approved unanimously.

### **Approval of Minutes** (Tab 1)

#### **MOTION:**

Motion to approve the minutes of the Regular Board meeting of January 8, 2020, as presented, was made by Trustee Pritchard and seconded by Trustee Taylor. Motion was approved unanimously.

### **President's Report** (Attachment 1)

President Loveday gave the attached report.

#### **Other College Reports or Highlights**

ASG Report (Tab 2)

The ASG report is attached. Students were excused from giving the report in person out of an abundance of caution, due to COVID-19.

#### Chair's Report

Chair Martinez said people are still working in the roofing industry; they are asking workers to stay home if they feel sick.

### **Board Reports and/or Remarks**

Trustee Mitchell noted that the Daffodil Queen Coronation has been canceled, due to Governor Inslee asking that events with attendees over 250 be canceled.

#### **Public Comments**

No public comments.

#### **New Business**

New Tenure-Track Faculty Introductions (Tab 3)

Ms. Edmonds asked the new tenure-track faculty members to introduce themselves to the Board of Trustees.

#### **Executive Session**

At 4:24 p.m., Chair Martinez stated that, in accordance with RCW 42.30.110, the Board would recess to go into Executive Session for approximately one hour and 45 minutes for the purpose of reviewing, evaluating, and interviewing faculty probationers for tenure award and to discuss a potential litigation with the College's legal counsel.

Chair Martinez reconvened the Regular Meeting at 6:17 p.m. and asked if there were any action items as a result of Executive Session. There were.

#### **MOTIONS:**

Trustee Taylor moved that the Board of Trustees, after having given reasonable consideration to the recommendations of the Tenure Review Committee and the President, grant tenure to Richard Barton at Clover Park Technical College, seconded by Trustee Withrow. No discussion. Approved unanimously.

Trustee Taylor moved that the Board of Trustees, after having given reasonable consideration to the recommendations of the Tenure Review Committee and the President, grant tenure to Kristin Copeland at Clover Park Technical College, seconded by Trustee Withrow. No discussion. Approved unanimously.

Trustee Taylor moved that the Board of Trustees, after having given reasonable consideration to the recommendations of the Tenure Review Committee and the President, grant tenure to Dionna Faherty at Clover Park Technical College, seconded by Trustee Withrow. No discussion. Approved unanimously.

Trustee Taylor moved that the Board of Trustees, after having given reasonable consideration to the recommendations of the Tenure Review Committee and the President, grant tenure to Michael Gilmore at Clover Park Technical College, seconded by Trustee Withrow. No discussion. Approved unanimously.

Trustee Taylor moved that the Board of Trustees, after having given reasonable consideration to the recommendations of the Tenure Review Committee and the President, grant tenure to Dwight McGhee at Clover Park Technical College, seconded by Trustee Withrow. No discussion. Approved unanimously.

Trustee Taylor moved that the Board of Trustees, after having given reasonable consideration to the recommendations of the Tenure Review Committee and the President, grant tenure to Hannah Precour at Clover Park Technical College, seconded by Trustee Withrow. No discussion. Approved unanimously.

#### **Next Meeting**

April 8, 2019, at the South Hill campus.

#### Adjournment

Chair Martinez adjourned the Regular Meeting at 6:22 p.m.

Dr. Joyce Loveday
President
College District Twenty-Nine

Mark Martinez
Chair, Board of Trustees
College District Twenty-Nine



FY2019-2020

3rd Quarter
Period Ending
March 31, 2020

Prepared by: Finance Department

#### **Clover Park Technical College**

### Statement of Revenue and Expenditure by Fund Source

#### FY2019-20 Period Ending March 31, 2020

Cumulative beginning July 1, 2019

				Cumulative be	giririirig July	1, 2019				
Reve	nues				%	Expenditures			%	Net
Fund	Description	Budget	YTD	Balance	Received	Budget	YTD	Balance	Expended	to Date
001	State Allocations	18,379,864	12,657,684	5,722,180	69%	18,379,864	12,657,684	5,722,180	69%	-
060	Capital Debt	2,514,750	759,875	1,754,875	30%	2,514,750	759,875	1,754,875	30%	-
08A	<b>Education Legacy Trust</b>	2,254,778	1,341,439	913,339	59%	2,254,778	1,341,439	913,339	59%	-
489	Pension Funding	999,601	798,223	201,378	80%	999,601	798,223	201,378	80%	-
24J	WorkForce Acct	1,388,072	428,235	959,837	31%	1,388,072	428,235	959,837	31%	-
149	Operating Fees/Tuition	10,529,130	7,718,590	2,810,540	73%	10,529,130	7,336,855	3,192,275	70%	381,735
	Operating Subtotal	36,066,194	23,704,046	12,362,149	66%	36,066,195	23,322,311	12,743,884	65%	381,735
145	Grants and Contracts	5,988,795	3,803,880	2,184,915	64%	5,810,722	3,422,980	2,387,742	59%	380,900
146	Local Contracts	378,849	369,606	9,243	98%	378,849	151,234	227,615	40%	218,372
147	Plant	4,079,549	2,726,338	1,353,211	67%	4,079,549	3,888,366	191,183	95%	(1,162,028)
148	Local Dedicated	2,385,490	2,389,415	(3,925)	100%	2,518,938	1,624,510	894,428	64%	764,905
522	Associated Students	1,211,408	962,191	249,217	79%	1,211,408	691,701	519,707	57%	270,490
528	Parking	143,619	107,531	36,088	75%	143,617	90,981	52,636	63%	16,550
561	Innovation Fund	286,497	210,990	75,507	74%	286,497	264,216	22,281	92%	(53,226)
570	Hayes Child Development Ctr	599,000	533,400	65,600	89%	643,756	632,375	11,381	98%	(98,975)
570	Event Services	267,000	207,953	59,047	78%	250,118	135,162	114,956	54%	72,791
570	<b>Bookstore Commissions</b>	110,000	96,239	13,762	87%	40,000	40,000	-	100%	56,239
846	Grants in Aid	9,618,822	7,482,938	2,135,884	78%	9,618,822	8,770,592	848,230	91%	(1,287,654)
849	Student Loan	4,724,000	2,751,047	1,972,953	58%	4,724,000	3,062,100	1,661,900	65%	(311,053)
850	Work Study	249,414	146,242	103,172	59%	249,414	160,328	89,086	64%	(14,086)
860	CPTC Financial Aid	398,447	299,654	98,793	75%	398,447	378,792	19,655	95%	(79,138)
	Other Subtotal	30,440,890	22,087,424	8,353,466	73%	30,354,137	23,313,337	7,040,800	77%	(1,225,913)
057	State Capital Projects	1,073,000	315,081	757,919	29%	1,073,000	315,081	757,919	29%	-
060	Capital Projects	1,788,300	633,211	1,155,089	35%	1,788,300	633,211	1,155,089	35%	-
	Capital Subtotal	2,861,300	948,292	1,913,008	33%	2,861,300	948,292	1,913,008	33%	-
	Total	69,368,384	46,739,762	22,628,623	67%	69,281,632	47,583,940	21,697,692	69%	(844,178)
Prio	r Year (2018-19)	Budget	YTD	Balance	%Rec	Budget	YTD	Balance	%Ехр	Net to Date
	Operating	34,014,429	23,392,891	10,621,538	69%	34,014,429	21,619,194	12,395,235	64%	1,773,697
	Other Subtotal	60,100,388	39,850,935	20,249,453	66%	59,897,467	39,344,721	20,552,746	66%	506,214
	Capital Subtotal	5,008,590	2,254,125	2,754,465	45%	5,008,590	2,254,125	2,754,465	45%	-
	Total	99,123,407	65,497,951	33,625,456	66%	98,920,486	63,218,040	35,702,446	64%	2,279,911
	As a percent of this year	143%	140%			143%	133%			

### **Clover Park Technical College Statement of Expenditures** FY2019-20 Period Ending March 31, 2020

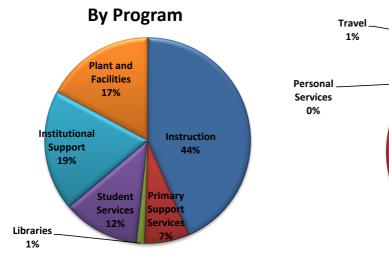
Cumulative beginning July 1, 2019

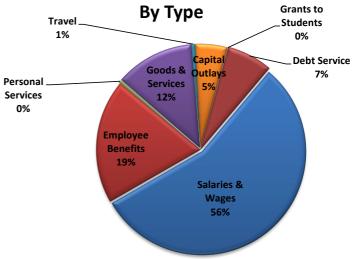
#### By Program

					%		%
Prog	ram Index	Budget	YTD	Balance	Expended	2018-2019	of LYTD
010	Instruction	15,648,990	10,288,320	5,360,670	65.7%	6,210,167	166%
040	Primary Support Services	2,553,800	1,770,538	783,262	69.3%	1,113,936	159%
050	Libraries	467,881	313,930	153,951	67.1%	219,986	143%
060	Student Services	4,349,321	3,014,273	1,335,048	69.3%	1,797,318	168%
080	Institutional Support	6,861,794	4,422,955	2,438,839	64.5%	2,784,699	159%
090	Plant and Facilities	6,184,409	3,512,294	2,672,115	56.8%	2,813,414	125%
	Total	36,066,195	23,322,311	12,743,884	64.7%	14,939,520	156.1%

Ву Туре

					%		%
Ехре	nse Type	Budget	YTD	Balance	Expended	2018-2019	of LYTD
Α	Salaries & Wages	20,213,347	14,187,130	6,026,217	70.2%	8,545,490	166%
В	Employee Benefits	7,043,651	4,939,039	2,104,612	70.1%	3,040,339	162%
С	Personal Services	132,963	148,367	(15,404)	111.6%	33,291	446%
Е	Goods & Services	4,460,640	2,907,080	1,553,560	65.2%	1,938,501	150%
G	Travel	198,792	71,548	127,244	36.0%	67,786	106%
J	Capital Outlays	1,805,594	677,828	1,127,766	37.5%	188,584	359%
Ν	Grants to Students	17,403	8,367	9,036	48.1%	4,315	194%
Р	Debt Service	2,514,750	759,875	1,754,875	30.2%	998,915	76%
S	Interagency Reimbursement	(172,448)	(110,362)	(62,086)	64.0%	(84,198)	131%
Т	Transfers	(148,497)	(266,562)	118,065	179.5%	206,496	-129%
	Total	36,066,195	23,322,311	12,743,884	64.7%	14,939,519	156.1%





### Clover Park Technical College Statement of Expenditures

#### **Excludes CAMT Debt Service**

#### FY2019-20 Period Ending March 31, 2020

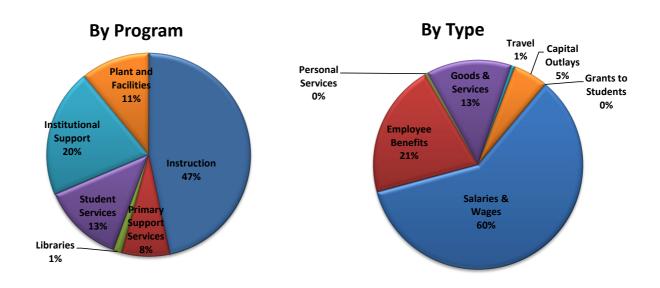
Cumulative beginning July 1, 2019

By Program

					%		%
Prog	ram Index	Budget	YTD	Balance	Expended	2018-2019	of LYTD
010	Instruction	15,648,990	10,288,320	5,360,670	65.7%	6,210,167	166%
040	Primary Support Services	2,553,800	1,770,538	783,262	69.3%	1,113,936	159%
050	Libraries	467,881	313,930	153,951	67.1%	219,986	143%
060	Student Services	4,349,321	3,014,273	1,335,048	69.3%	1,797,318	168%
080	Institutional Support	6,861,794	4,422,955	2,438,839	64.5%	2,784,699	159%
090	Plant and Facilities	3,669,659	2,752,419	917,240	75.0%	1,814,499	152%
	Total	33,551,445	22,562,436	10,989,009	67.2%	13,940,605	161.8%

Ву Туре

	-7 -7				%		%
Ехре	ense Type	Budget	YTD	Balance	Expended	2018-2019	of LYTD
Α	Salaries & Wages	20,213,347	14,187,130	6,026,217	70.2%	8,545,490	166%
В	Employee Benefits	7,043,651	4,939,039	2,104,612	70.1%	3,040,339	162%
С	Personal Services	132,963	148,367	(15,404)	111.6%	33,291	446%
Е	Goods & Services	4,460,640	2,907,080	1,553,560	65.2%	1,938,501	150%
G	Travel	198,792	71,548	127,244	36.0%	67,786	106%
J	Capital Outlays	1,805,594	677,828	1,127,766	37.5%	188,584	359%
N	Grants to Students	17,403	8,367	9,036	48.1%	4,315	194%
S	Interagency Reimbursement	(172,448)	(110,362)	(62,086)	64.0%	(84,198)	131%
Т	Transfers	(148,497)	(266,562)	118,065	179.5%	206,496	-129%
	Total	33,551,445	22,562,436	10,989,009	67.2%	13,940,604	161.8%



### Clover Park Technical College Statement of Earmarks, Reserves and Proportionate Operational Revenues FY2019-20 Period Ending March 31, 2020 Cumulative beginning July 1, 2019

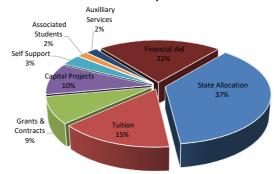
Revenues					%
Fund	Description	Budget	YTD	Balance	Received
149	90 Operating	7,416,566	14,202,163	(6,785,598)	191%
148	Debt Service (Student Union COP)	4,235,803	4,235,803	-	100%
148	Litigation	1,000,000	1,000,000	-	100%
148	Local Capital	1,000,000	441,604	558,396	44%
	Reserves Subtotal	13,652,369	19,879,570	(6,785,598)	146%
148	ctcLink	156,983	768,239	(611,256)	489%
148	Tuition Installment Plan	67,597	59,062	8,535	87%
149	Childcare Support	16,085	16,085	-	100%
	Earmark Subtotal	240,665	843,386	(602,721)	350%
	Total	13,893,034	20,722,956	(7,388,319)	

Expenditures			%
Budget	YTD	Balance	Expended
7,416,566	1,599,983	5,816,583	22%
4,235,803	-	4,235,803	0%
1,000,000	-	1,000,000	0%
1,000,000	25,000	975,000	3%
13,652,369	1,624,983	12,027,386	12%
156,983	96,436	60,547	61%
67,597	41,083	26,514	61%
16,085	16,085	-	100%
240,665	153,604	87,061	64%
13,893,034	1,778,587	12,114,447	

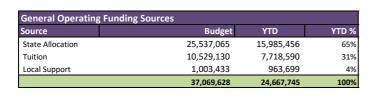
	Net
b	to Date
	12,602,180
	4,235,803
	1,000,000
	416,604
	18,254,587
	<b>18,254,587</b> 671,803
	671,803
	671,803
	671,803 17,979

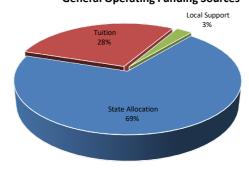
#### **Comprehensive Revenue Sources**

Source	Budget	YTD	YTD %
State Allocation	25,537,065	15,985,456	35%
Tuition	10,529,130	7,718,590	17%
Grants & Contracts	5,988,795	3,803,880	8%
Capital Projects	6,940,849	3,674,630	8%
Self Support	2,385,490	2,389,415	5%
Associated Students	1,211,408	962,191	2%
Auxilliary Services	1,406,116	837,592	2%
Financial Aid	14,990,683	10,679,881	23%
	68,989,536	46,051,634	100%



#### **General Operating Funding Sources**





#### **ONE-TIME FUNDS FY 19-20**

MARKETING

JNDATION SUPPORT 145-112-3	ютм		<u>AMT</u>		<u>EXPENSED</u>		BALANCE
HISTOLOGY	TISSUE EMBEDDERS	\$	33,600	\$	33,600.00	\$	-
ESTHETICS	2 CELLULITE MACHINES	\$	9,183	\$	-	\$	9,183.00
ESTHETICS	BIO-SYNTHESIS LED MACHINES	\$	6,900		6,819.84	\$	80.16
ESTHETICS	BT MICROS, BT ACCENT LED MACHINE,	\$	7,857				
	MAGNIFICATION LAMPS, 6 HAND HELD HIGH						
	FREQUENCY DEVICES			\$	7,637.60	\$	219.40
ESTHETICS	MICRODERM MACHINE	\$	5,200	\$	5,138.37	\$	61.63
ESTHETICS (MASSAGE?)	10 MASSAGE TABLES	\$	5,165	\$	5,165.19	\$	(0.19
DENTAL	LAB REMODEL-FURNITURE	\$	11,595	\$	11,595.00	\$	-
		\$	79,500	\$	69,956.00	\$	9,544.00
RUCTION 149-012-30TM							
DENTAL	LAB REMODEL-FURNITURE	\$	78,405	\$	78,404.94	\$	0.06
SHC	9 PROJECTORS (CLASSROOM REPLACEMENTS	\$	18,787		18,787.00	\$	_
ARCHITECTURE ENG DESIGN	PROJECTORS AND SCREENS	\$		\$	175.82		9,824.18
AUTOMOTIVE	PROJECTORS	\$	4,175		4,175.00	\$	-
ENV. SCIENCES	CLASSROOM PROJECTORS AND SCREENS	\$	•	\$	1,648.00	\$	_
WELDING	7 TIG WELDING MACHINES/WIRE FEEDERS	\$	86,189		85,515.06	\$	673.94
ENV. SCIENCES	CLASSROOM FURNITURE	\$	23,200		22,812.38	\$	387.62
BIOLOGY	MICROSCOPE FOR INSTRUCTION	\$	4,500		2,632.11		1,867.89
AUTO/COLLISION	SQUEEZE TYPE RESISTANCE SPOT WELDERS	\$	30,000		30,000.00		, -
AUTOMOTIVE	VEHICLE ALIGNMENT LIFT	\$	29,659		29,647.08	\$	11.92
AUTOMOTIVE	CARE BRAKE LATHE	\$	10,963		10,962.52		0.48
AUTOMOTIVE	SOLVENT TANKS	\$	•	\$	9,774.81	\$	69.19
AUTOMOTIVE	NEW TIRE MACHINE	\$	12,255		12,255.00	-	(0.00
AUTOMOTIVE	DRILL PRESES, 4 FLOOR JACKS, 2 TOOLBOXES	\$	5,540		5,539.90		0.10
AUTOMOTIVE	VEHICLE LIFTS	\$	16,382		16,395.18	\$	(13.18
AUTOMOTIVE	PARTS WASHER	\$		\$	10,717.91	\$	47.09
MLT	REPLACE OLD MALFUNCTIONING EQUIPMENT	\$	14,000		14,000.00	\$	-
GEN ED	LIBRARY LAB REPLACEMENT	\$		\$	-	\$	38,000.00
INSTRUCTION	PROGRAM DEVELOPMENT	\$	30,000	\$	_	\$	30,000.00
PROFESSIONAL PILOT	AIRPLANE	¢	220,000		220,000.00	\$	30,000.00
FROI ESSIONAL FILOT	AINFLANC	\$	654,312	\$	573,442.71	\$	80,869.29
HAYES CHILDCARE CENTER	FLOOR REPAIR AND UPGRADE	\$	33,000	\$	_	\$	33,000.00
HAYES CHILDCARE CENTER	KITCHEN UPGRADE	\$	37,000	\$	5,728.80	\$	31,271.20
ACCOMODATIONS	DISABILITY RESOURCES FOR CLASSROOM	\$	28,240	-	26,686.52	•	1,553.48
STUDENT SUCCESS	OFFICE REMODELS	\$	101,000				8,729.09
HAYES CHILDCARE CENTER	GF SUPPORT	\$	16,085		16,085.00	•	6,723.03
HAYES CHILDCARE CENTER	PROCARE	\$	3,000	-	-	\$	3,000.00
TIATES CHIEDCARE CENTER	PROCARE	\$	218,325		140,771.23	\$	77,553.77
		<u> </u>	,			•	,
INISTRATION 149-081-30TM							
SHC	OVERFLOW PARKING FOR EXPANSION	\$	160,000	\$	-	\$	160,000.00
ADMIN	OFFICE REMODELS	\$	100,000	\$	250,566.59	\$	(150,566.59
AMINISTRATION	ARCHITECT SUPPORT FOR NEW BUILDING REQUEST	\$	40,000	\$	5,750.00	\$	34,250.00
TIP	ADD'L FUNDS NEEDED	\$	8,601	\$	8,601.00	\$	-
IT DEPT	YEAR1-COMPUTER REFRESH 511 CPU'S	\$	200,000	\$	200,000.30	\$	(0.30
		\$	508,601	\$	464,917.89	\$	43,683.11
TEGIC DEVELOPMENT 149-085							
MARKETING	FINISH REMAINING PROGRAM VIDEOS	۲.	25 000	Ċ	25 000 00	4	

FINISH REMAINING PROGRAM VIDEOS

\$ 25,000 \$ 25,000.00 \$

#### **ONE-TIME FUNDS FY 19-20**

OINE-THVIL FOINDS FT 13-20				
		<u>AMT</u>	<b>EXPENSED</b>	BALANCE
<b>FOUNDATION SUPPORT 145-11</b>	<u>.2-30TM</u>			
E-LEARNING	VIDEO CAPTIONING	\$ 20,000	\$ -	\$ 20,000.00
STRATEGIC DEV	OFFICE REMODELS	\$ 50,000	\$ -	\$ 50,000.00
STRATEGIC DEV	HANOVER RESEARCH CONTRACT (SURVEYS)	\$ 53,500	\$ 49,500.00	\$ 4,000.00
MARKETING	DIRECT MAILER	\$ 15,000	\$ -	\$ 15,000.00
		\$ 163,500	\$ 74,500.00	\$ 89,000.00
<b>AFT-PROF CBA SIGNING BONUS</b>	149-081-3ASB			
ADMINISTRATION	AFT-PROF SIGNING BONUS	\$ 55,245	\$ 55,245.00	\$ 
		\$ 55,245	\$ 55,245.00	\$ -
		\$ 1,679,483	\$ 1,378,833	\$ 300,650
	FY 18-19 CARRY FORWARD FOR AIRPLANE	\$ (220,000)		
	EXCESS 90 DAY RESERVES USED	\$ 1,459,483		

### Clover Park Technical College COVID-19 Expenses FY2019-20 Period Ending March 31, 2020 Cumulative Beginning February 19, 2020

Category	Description	Amount
Equipment	200 Chromebooks for Student Online Access	\$ 79,343.40
Salaries and Benefits	Emergency Planning Meetings, Online Preparation, etc	\$ 80,360.13
Other	Loss of Spring Quarter Tuition	\$ 199,078.99
		\$ 358,782.52

### Marketing & Communications

May 13, 2020 Board of Trustees Meeting



### **Table of Contents**

Meet the Staff
Global Pandemic: Impact & Response
Ad Campaign
Sample Projects
What's Coming

Our Staff > Pandemic > Ad Campaign > Some Projects Upcoming

### Meet the Staff

Jenn Adrien, Director (2020)

Jeanna DuFour, Marketing Assistant (2019)

Meridith Hatch, Web Tech Mgr (2020)

Rommel Villalobos, Graphic Designer (2013)

Jenn







### Coronavirus Timeline

February: first hints

 March: communication through uncertainty

 April-May: get everything online yesterday

 June & beyond: plan, but expect the unexpected



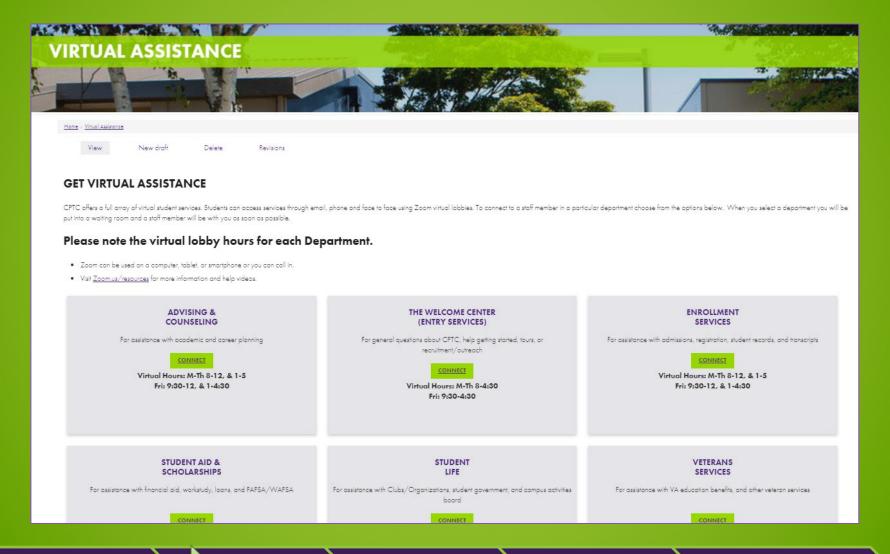
### Coronavirus Response

- CPTC messaging tone was frank, reliable, encouraging: President's daily updates, website, videos, social channels, media requests
- Moving online required nimbleness & new learning
- Tracking outbreak impacts & trends in higher education

### Virtual Assistance

- One-stop shopping for students
- Option to video-call (Zoom) or phone call
- Individual or group sessions
- Staffed during business hours

### Virtual Services



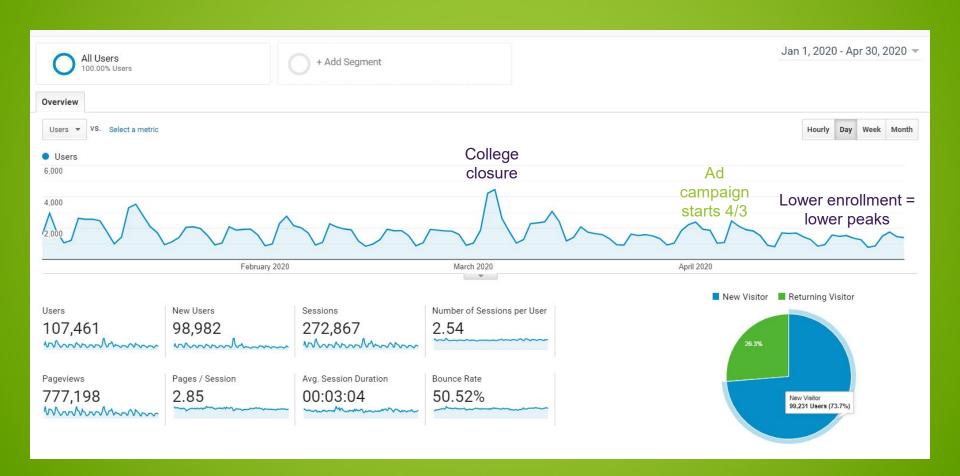
### Virtual Info Sessions

- Faculty are the face and voice of their programs
- Show materials & videos, share files
- Direct prospective students to online assets and online help
- Guest speaker involvement

### Virtual Backgrounds



### Metrics – Web Traffic Responds



### Metrics - Financial Need

Dramatic jump in financial need reflected by traffic to Financial Aid and Foundation



### Current Ad Campaign

# WHERE DO YOU SEE YOURSELF?





We have a path to get you there.

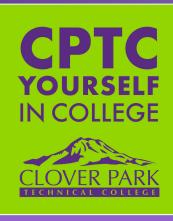


### **Pierce & Thurston Counties**

750,000 impressions through July 6, 2020 Adults 18-35 Household income \$49,000-70,000

### WE'LL WALK YOU THROUGH A NEW CAREER.



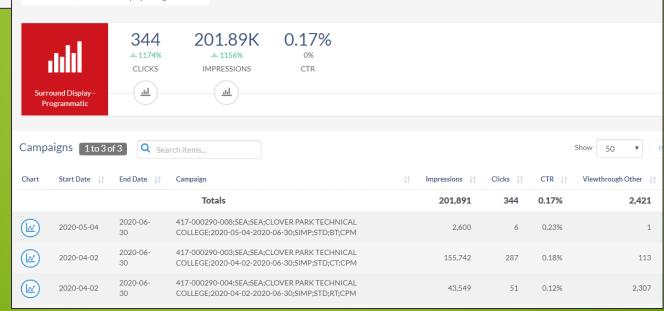




TRAIN FOR NEW CAREERS. START AS SOON AS APRIL 6.

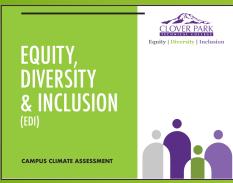
### Metrics – Ad Campaign





### **Print pieces**







### **Blog articles**





### **Design work**





### What's Coming

- Website audit
- Increased/intentional social presence
- Virtual campus tours, program fair
- Videos: academic programs, employee onboarding, crowd-sourced
- Increased use of & reliance on internet
- More in-house projects

# Jenn Adrien jenn.adrien@cptc.edu

Director

Marketing & Communications



### Core Theme Report

Equity



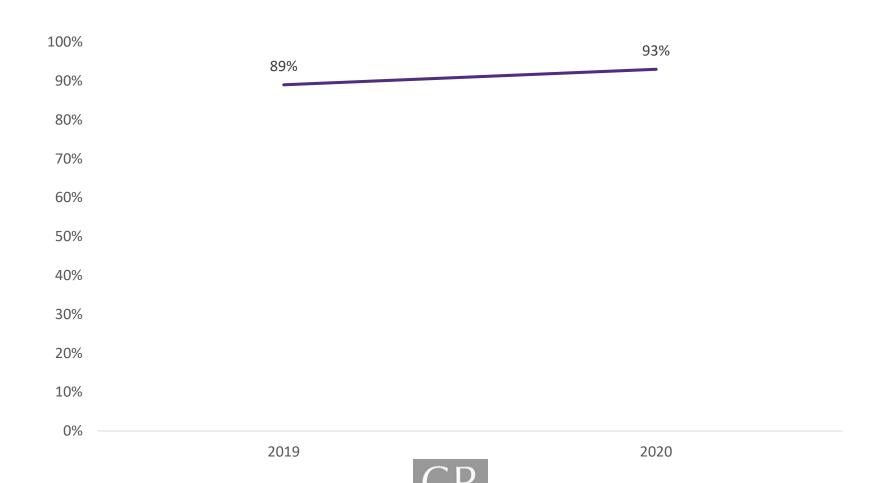
### Quarterly Reporting on Core Themes

- NWCCU mandates regular assessment by the College of progress towards fulfilling its mission
- CPTC is doing this two ways:
  - Annual publication of the College Scorecard
  - Quarterly in-depth review of progress on one Core Theme
- Core Theme Reporting Schedule:
  - January Student Success
  - May Equity
  - July Workforce Preparation
  - October Institutional Sustainability

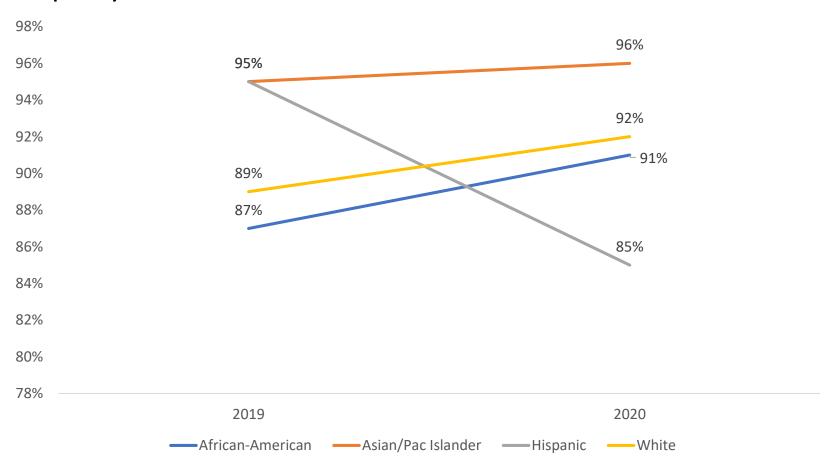
### Core Theme: Equity

CPTC will cultivate an inclusive institutional culture and campus climate by valuing diversity and promoting equitable opportunities for all.

# Core Metric: Students Satisfied with Campus Climate



# Students Satisfied with Campus Climate Equity

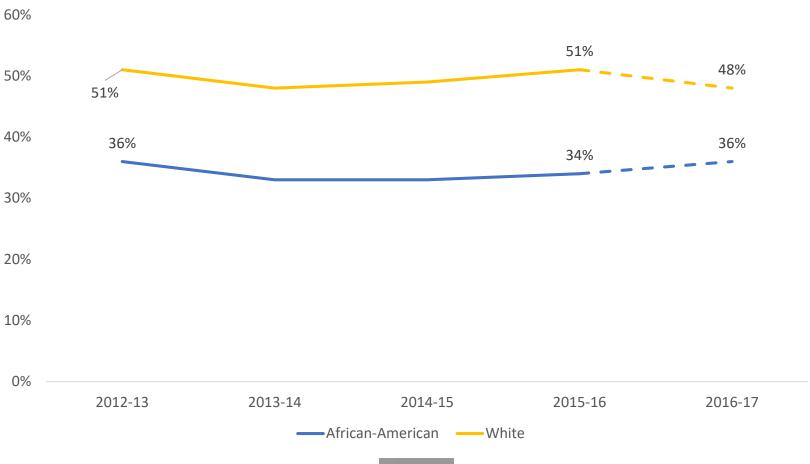




# Core Metric: Completion Gap between White and African-American Students

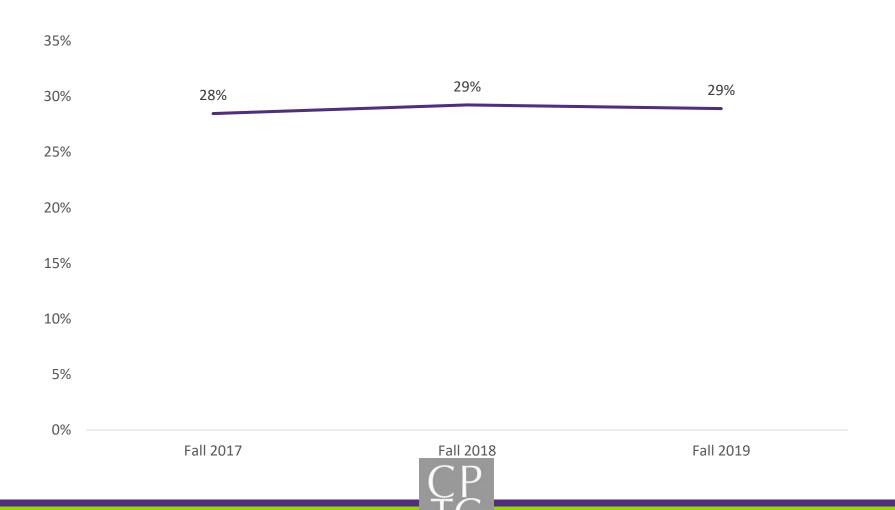


### 150% Graduation Rate Equity

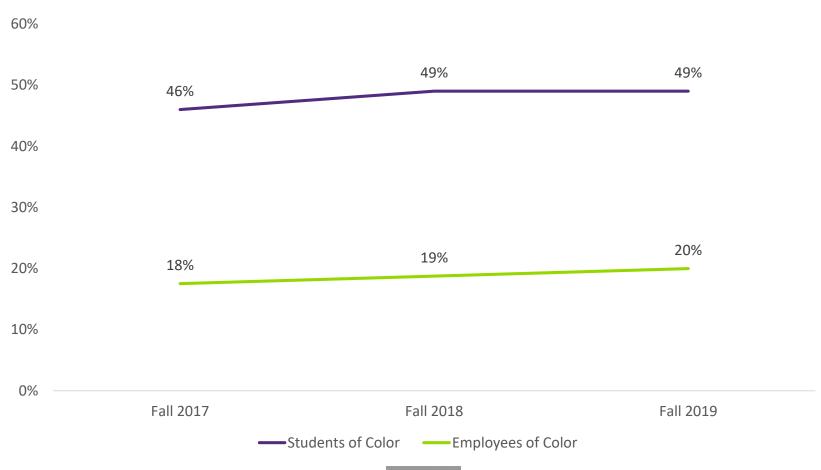




# Core Metric: Difference in Employees and Students of Color



### Employees and Students of Color Detail







#### **RESOLUTION 20-05-99**

### **Extension of 2019-20 Operating Budget**

**WHEREAS**, the statewide outbreak of COVID-19 has delayed the College's ability to appropriately estimate revenue levels for the Fiscal Year 2021, and

**WHEREAS**, Washington's Office of Financial Management and the State Board for Community and Technical Colleges have not yet completed work on the final Fiscal Year 2021 budget allocations to Clover Park Technical College; and

**WHEREAS**, Clover Park Technical College has sufficient available reserves and expected revenues to operate at regularly expected capacity for a period of at least four months; and

**WHEREAS**, the College's currently-approved operating budget expires on June 30, 2020;

**NOW, THEREFORE, BE IT RESOLVED** the Board of Trustees hereby authorizes the College President to continue to receive revenues, make expenditures, and otherwise enter into transactions at a rate which overall does not exceed the rates of annual expenditures under the current 2019-20 budget. This authorization commences July 1, 2020, and is in effect through October 31, 2020.

**ADOPTED** by the Board of Trustees at its regular meeting May 13, 2020.

Attested by:		
Dr. Joyce Loveday	Mark Martinez	
President	Chair, Board of Trustees	
College District Twenty-Nine	College District Twenty-Nine	